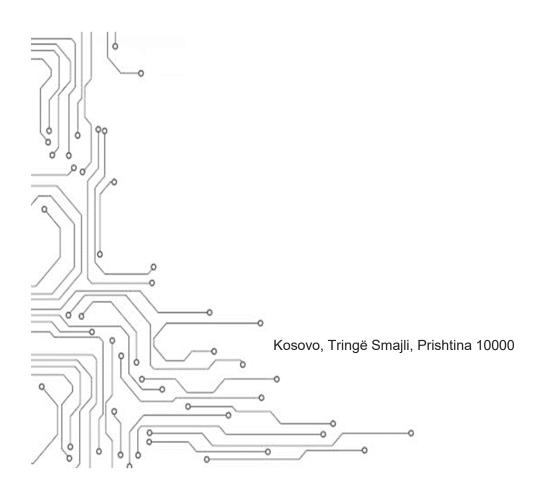


# Company Portfolio





#### **Contents**

	ı
Kosovo, Tringë Smajli, Prishtina 10000	1
Introduction	2
Projects	4
Enchele Products	4
Smart/Dual Module	4
Sensors	5
ISKRA Cabinet Control(ICC) Project	7
Iskra Energy Management System - Pilot Project	11
Energometer	13
Air Quality Monitoring System	14
Petty Pet	14
Marble Cutter - Manual to Fully Automatic (Retrofit)	15
Electrical Safety and Audit	16
Paper Bag Machine - Reverse Engineering	17
3D modeling and documentation of the Industrial Transportation Belt	18
About Us	19
Team Presentation	20
Some projects that we did for fun!	23



### Introduction

#### **Our Mission**

To accelerate innovation by bringing the most unique solutions to the clients.

#### **Our Vision**

Creating unique solutions that enable companies to transform industries.

Enchele develops solutions for residential, commercial, and industrial use. Depending on the requirements, we give the best solution to our customers. We provide:

- Hardware to Software development
- IoT Cloud Solution
- Home Automation and Control
- Energy Management and Power Analytics
- Industrial Automation and Control
- IoT Sensor Modules

#### Our partnerships:











Our offices are located in Prishtina, Kosovo, and Iskra Kranj, Slovenia.

Our partnership with ISKRA Corporation includes a lot of benefits for us:

- Direct Access to Electronics Laboratory (for emissions, conductivity, surge, and other certification-related tests)
- Iskra R&D knowledge
- Hardware production and manufacturing



### Capabilities

#### 3D modeling and CAD

Full product design with material properties (SolidWorks)
Design validation
Mechanical CAD design
Animation, Rendering

#### **Electrical Engineering**

Circuit Design
PCB routing and design (Altium, EasyEDA, KiCAD)
PCB testing
Cable Design and Documentation

#### **Cloud Services**

Amazon Web Services Microsoft Azure Google Cloud IoT Development Linux

#### **Embedded Systems Programming**

IoT System Design
Design Firmware with C/C++
Security Review
ESP32, ARM Cortex M0-7, RISC-V, Stm32, etc.
ESP-IDF, Arduino, etc
Communication Technologies: Bluetooth(BLE), WiFi, Modbus, Ethernet
Protocols: MQTT, HTTP/S, WebSockets

### Web Development

Front End (Angular, HTML, CSS, Tailwind, JavaScript, jQuery, React, Svelte)
Backend (ASP.NET, Node.js, C#)
Frameworks (.Net Framework & .NET Core, Electron, WPF, Java Swing)

#### Mobile App Development

C#, Python, C/C++, Java Android & iOS native development (React Native, Xamarin.Forms, Xamarin.Native, .NET Maui, Flutter) Databases MS SQL, Cosmos DB, PostgreSQL, MongoDB, MySQL



















































































# **Projects**

#### **Enchele Products**

#### Smart/Dual Module

The Smart Wall/DIN Rail Module is an energy switching device that handles currents up to 16A. Designed in small size and filled with functionalities, able to fit in most standard electrical boxes, switches, and DIN Rail mounts.

#### Features:

- Easy Remote Control
- Wifi and BLE Connectivity (with BLE mesh support for multiple devices)
- Wide range of AC Power Supply
- Power Metering, etc.

We developed this product from the ground up including

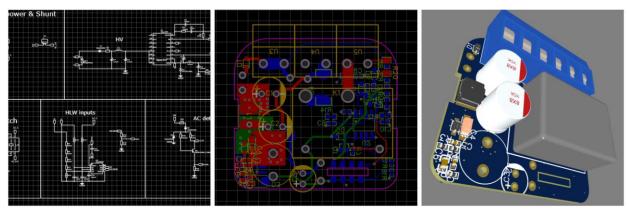
- Mold Plastic Design
- AC to DC power supply design(Pre-tested for certification requirements)
- Microcontroller (Firmware)
- Energy Measuring Chipset calibration
- IoT Cloud Architecture
- Enchele Home APP (iOS and Android)



**Smart Module Visualization** 



The Dual Module uses similar hardware/software except that it has 2-channels for switching loads(5A each channel). Intended usage includes lighting and other low-power applications.



Schematic and PCB design of Smart Module

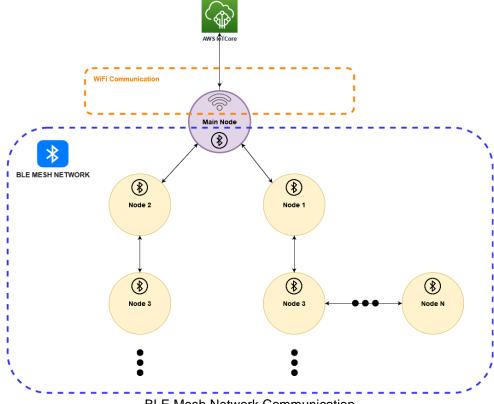
#### Sensors

The Enchele Sensors package includes security system sensors to detect movements, water leaks, fire, CO levels, window or door openings, and temperature/humidity measurements. All the hardware (PCB and schematics) and software are developed by us.

#### Technical features:

- Ultra Low Power Microcontroller
- Active readings with deep sleep mode
- Battery management system(BMS)
- Wifi/BLE connectivity
- Sensor development (water, smoke, motion, etc)





**BLE Mesh Network Communication** 



**Enchele Product Package** 



### ISKRA Cabinet Control (ICC) Project

This product was developed and produced by Iskra in Slovenia. Enchele Team provided the IoT infrastructure and communication.

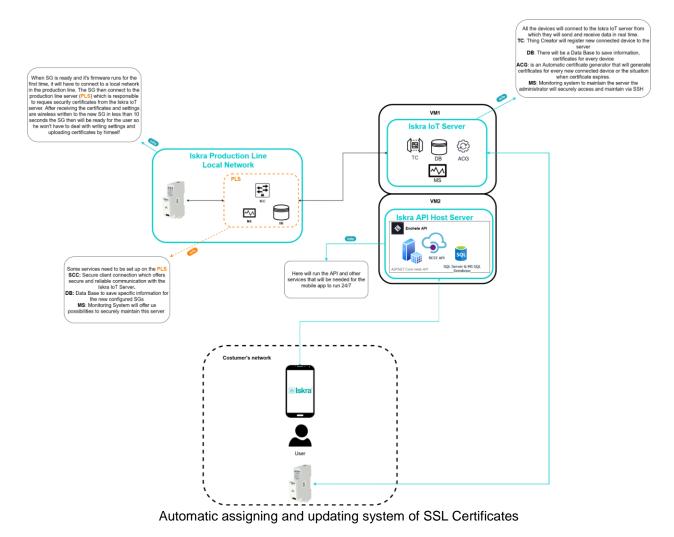
In this project, our mission was to connect the SG gateway to our existing cloud solution that we built for our products and to create a cross-platform mobile App. With the aim to create a package and a mixture of Enchele and Iskra products intended for the industrial and household sector, offering:

- Energy Managing and Monitoring
- Remote Control
- Scheduling
- Automation



ICC hardware and App





BLE Server for WiFi Provisioning

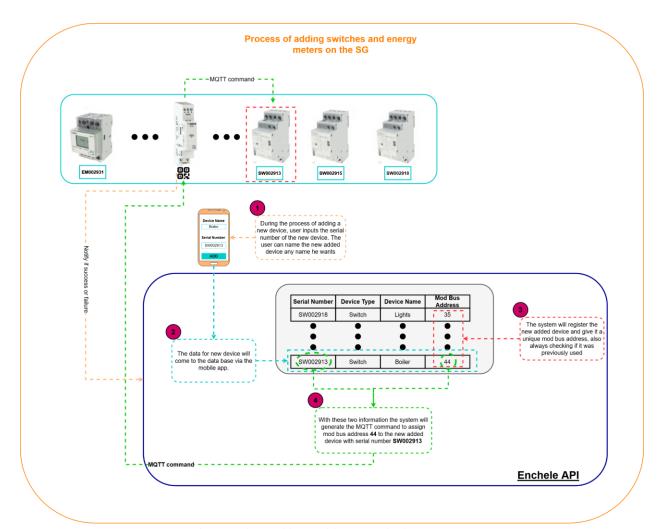
BLE Server

BLE Serv

082

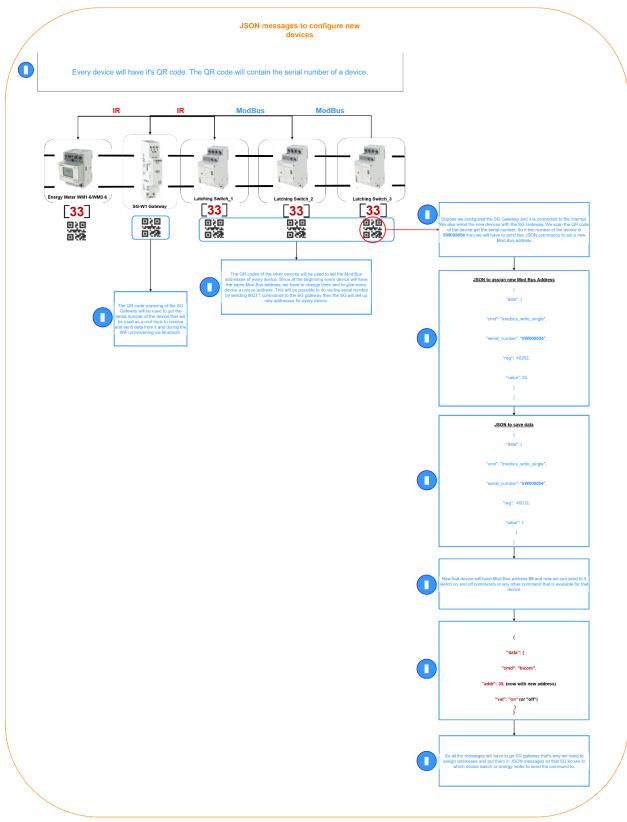
BLE server architecture for WiFi provisioning





Automatic mod bus address assigning system



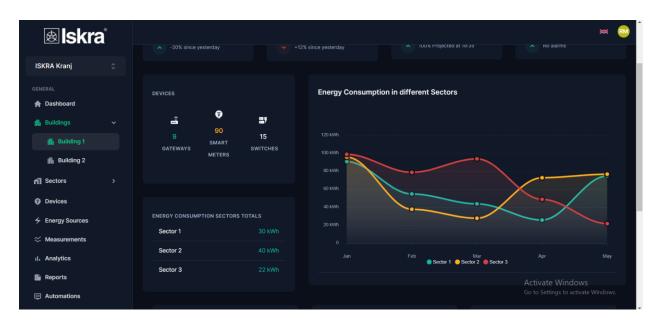


Adding new Modbus devices using QR code



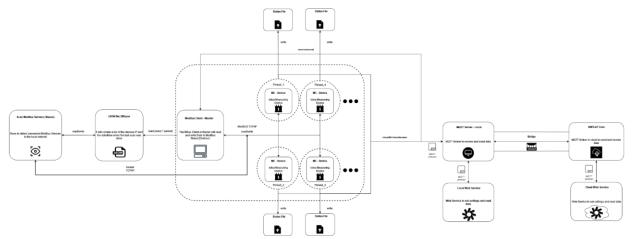
### Iskra Energy Management System - Pilot Project

Iskra Energy Management Software is designed to manage electricity consumption, collect data from Iskra products and generate analysis reports. The software shows all kinds of data collected from the devices such as Measuring Centers, Measuring transducers, and Iskra Cabinet Control. These data are mainly for electricity and energy consumption, analyzing any abnormal load into specific devices or areas and other events, alarms, schedules, and measurements.

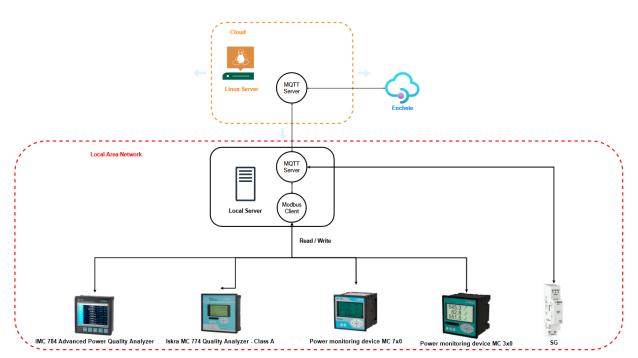


**Energy Management Software Interface** 





Architectural overview and the workflow process of measuring centers

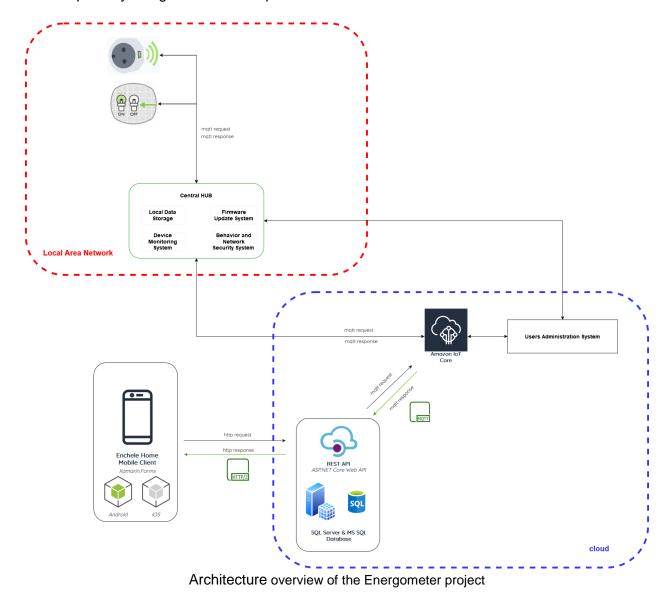


How the MCs and the gateway connect to the cloud



### Energometer

Energometer is a project launched by SpaceSyntaks with technical support from the Enchele team. After the installation of the Enchele Smart Modules on three apartments, real-time data on energy usage is provided in the Enchele Home App to end-users. Our Smart Modules powered by Iskra, can switch ON/OFF devices and also measure energy consumption. The Energometer project will serve as an educational social performance tool that will encourage and inform citizens on how to conduct personalized analyses of their behavior in regard to their electricity consumption by using the available open data.



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### Air Quality Monitoring System

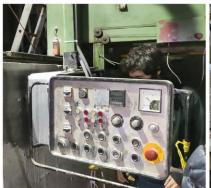
The air quality monitoring system was implemented by Enchele in the facility of Innovation Center Kosovo. Some of the Indoor air quality monitoring parameters are:

- Carbon dioxide (CO2)
- Carbon monoxide(CO)
- Temperature
- Relative humidity
- Sulfur Dioxide (SO2)
- Nitrogen oxides (NOx)
- Particulate Matter (PM 2.5 and PM 10)
- Air Velocity
- Volatile organic compounds (VOCs).





### Marble Cutter - Manual to Fully Automatic (Retrofit)







Retrofit process

The machine is used to cut marble stones. The problem was that the machine was manually controlled by the operator. This resulted in a lot of errors during the cutting process, some caused by the inaccuracy of the machine and some by the mistakes of the operator. So to avoid this and to make the operator's life easier, we automated this machine by adding to it a new servo motor with a configurable PID controller, an encoder, and a microcontroller to automate the entire process, and an HMI for the operator to interact with the machine.



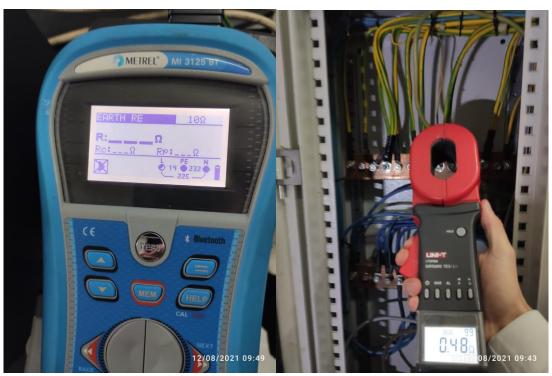
### **Electrical Safety and Audit**

We have a lot of experience in Electrical Safety audit by examining the security of electrical installations at industrial units or organizations. Electrical Safety Audit was performed by enquiry, inspection, testing, and verification.

We created a lot of effective reports and presented them with analyzed facts and evidence to ensure that we are reducing the risk and helping our clients to ensure compliance with applicable Safety Standards and Regulations.

We were focused on:

- RCD tests
- Testing and Evaluation of Grounding Systems
- Lightning protection

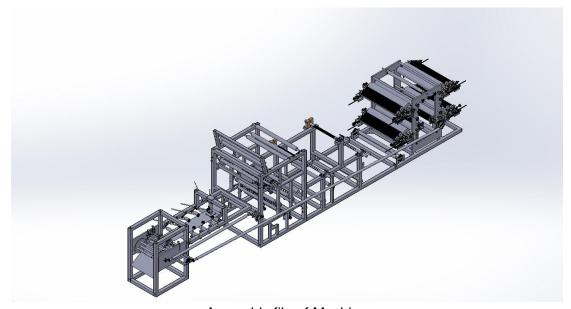


Performing RCD tests and Grounding Wire Resistance check



### Paper Bag Machine - Reverse Engineering

Paper Bag Making Machine is a machine that is mastered to produce the most refined paper bag with high-performance speed. It was designed to get the bags ready at minimum making cost. Rugged structure ensured better quality and life of the machine. The length of the bag was controlled by gears. Gear change determines the size of the paper bag. The entire machinery is controlled by a single inverter motor. We re-designed the parts of the entire machine (over 1500 mechanical parts in total).



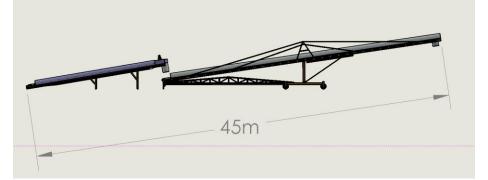
Assembly file of Machine



### 3D modeling and documentation of the Industrial Transportation Belt

3D modeling using SolidWorks software, dimensioning, and 2D documentation including exploded views with bill of materials and assembly instructions of building parts for material transportation belts.





Transportation belt in Kotor, Montenegro



## **About Us**

5+ Years of experience in IoT Solutions

A dream team of talent and know-how

Our engineering team consists of the Top Tech Talent in the industry to guarantee exceptional results. All of our bilingual engineers have vast experience working with the latest technologies on the most challenging and innovative projects in the market.

We are a diverse team of Research Engineers with combined experience in software/hardware engineering and research. Our engineers have backgrounds in mechatronics, computer science, electronics, energy, and management.





### **Team Presentation**

Member About Me



Bajram Ilazi CEO

Persistent entrepreneur focused on ambitious goals that aim to solve problems and contribute to humanity. During my MBA studies, I developed a desire to get involved in engineering and started Enchele with my colleagues. My experience since 2017 is mainly creating and managing engineering companies involved in the energy, automation, and IoT sector. From my experience with the company, I have developed skills in Business Management, Teamwork, Leadership, Financial skills, Strategic Planning, Analytical skills, and Presentation skills. As an entrepreneur, I am excited about the future because I believe that the future will be better.



Brilantdon Nura System Integrator Engineer

From formal education to on-the-job training, prepared for the development and modification of software and hardware projects. From customer consultation to monitoring technological processes. Prepared to ensure development and operations with the aim to offer results that always meet customer expectations. I've dealt with a lot of challenges in different fields of engineering projects pushing me to continuously study and analyze different technologies, tools, and programming languages. For the last two years, I have been mainly oriented on offering IoT and cloud solutions and automated exchange of consistent information between different systems, hardware to hardware, software to hardware, and the way around. And I love beans.



Erjon Ameti Mechatronics Engineer

Studied in Mechatronics Management and currently doing a master's degree in Mechatronics Engineering. Over 5 years of experience in higher education and in Start-Up development. My core expertise is in automation systems and mechatronics fields in general. I'm the Co-Founder of Enchele and Biotech Agriculture. Also, a former Laboratory Teaching Assistant at UBT College. Skilled in Electronics, Robotics, and 3D Modeling, with a focus on product development and industrial automation.

My vision is to make Kosovo more sustainable in Engineering fields and economically productive by creating new opportunities for younger generations.



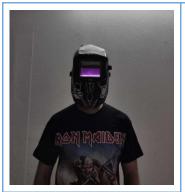


Software Engineer with more than 6 years of experience in building enterprise software solutions using modern technologies. My area of expertise is designing and building high-scalable software solutions that aim to solve complex problems in areas such as efficient energy and supply chain. My interests are aligned mainly with providing solutions for future-world problems, that's when IoT solutions come into play - as a Software Engineer at Enchele, I have designed and developed applications such as Enchele Home, ICC, and Iskra Energy Management System. I have also been involved in the development of world-class software solutions such as supply-chain products for enterprises such as Starbucks, and Nestle.

Rinor Mehmeti Software Engineer



Uran Çabra Embedded System Engineer With a background in Mechatronic Systems Engineering, I have been working on Embedded Systems, specifically on IoT product development. My responsibilities include firmware development and electronics design and testing. Currently, I am also pursuing a master's in Electrical Engineering with a focus on Autonomous Mobile Robotics.



Redon Berisha Hardware Engineer

Over 4 years of experience in developing products from scratch, robotics, and industrial machinery. Skilled in soldering, electronics, and electrical engineering, research(googling) and development, reverse engineering, and PCB designing, with the main goal of developing new products.

I do not care about the young generations but my goal is to advance my engineering skills so that my company can ascend to NASA-level engineering.





With my international education background and over 20 years of international work experience I have provided business consultancy services to more than 450 innovative entrepreneurs and start-ups and over 50 SMEs in different areas of Innovation, business development & growth; project management; business model, strategic planning, access to Investors, etc. I'm passionate about innovative start-ups and the entrepreneurship community, inspired by tech innovation, self-motivated, and a team player. Experienced in consulting innovative start-ups in different development stages and have helped them to develop and connect internationally.

Safet Rama Business Adviser



Neriton Paçarizi Systems Engineer

Systems and engineering enthusiast with a background in Mechatronics Management. Electronics and technology have always been my favorite subject of mine. Experienced in handling electronic and hardware components. Currently working in IoT projects, oriented in systems designing and different programming solutions. Focused towards a common goal and achieving success with my team.



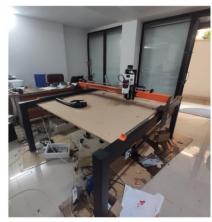
# Some projects that we did for fun!



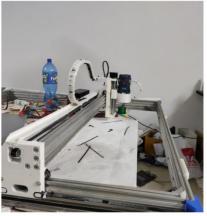




Robots







**CNC Machines and Drones** 







Mesh, Energy Bike and Underwater Strike